

SESSION AGENDA

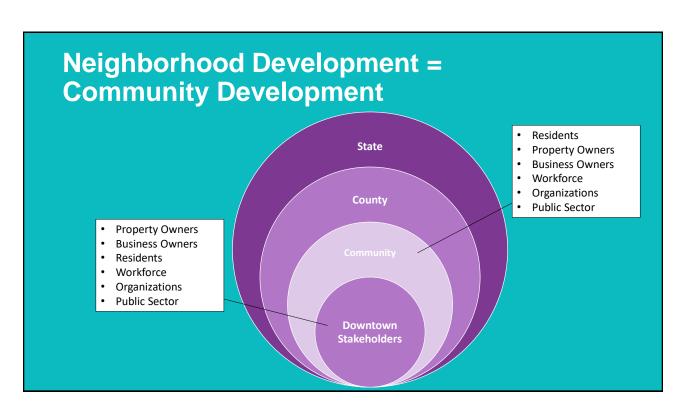


- O What is neighborhood commercial development?
- Essential components
- Break
- Lessons from the trenches
- o How we "get there"











DISCUSSION



WHAT MAKES A GREAT DOWNTOWN / URBAN NEIGHBORHOOD COMMERCIAL DISTRICT?

Poll Results





 When thinking about your downtown or a neighborhood commercial district in your community, what is one example of an amenity that contributes to its sense of vibrancy?

Community wide neighborhood development

- Placemaking is a multi-faceted approach to the planning, design and management of public spaces that capitalizes on a local community's assets, inspiration, and potential, with the intention of creating public spaces that promote people's health, happiness, and well-being.
- Third Space refers to places where people spend time between home ('first' place) and work ('second' place). They are locations where we exchange ideas, have a good time, and build relationships.
- Vibrancy is the state of being full of energy and life.



Essential Components for Successful Revitalization

To re-establish downtown as the social and commercial center of a community, downtown must become valuable once again

PHYSICALLY
ECONOMICALLY
SOCIALLY
CIVICALLY

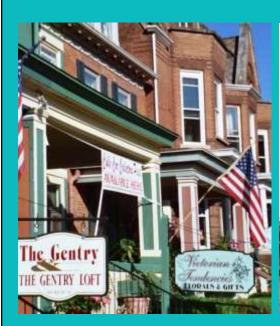


Physical Attributes of a Successful District

Well Maintained Historic Buildings









Cool Environment









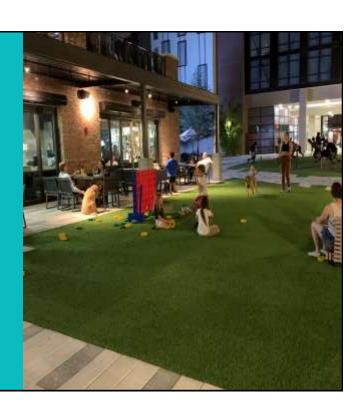








We All Feel Safe



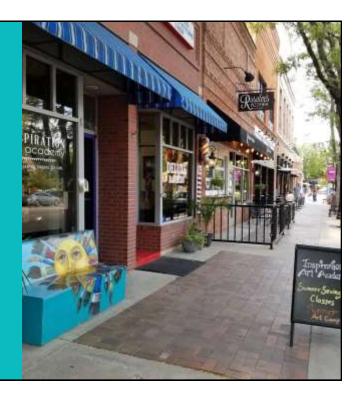






Economic Attributes of a Successful District

Thriving and Diverse Business Community

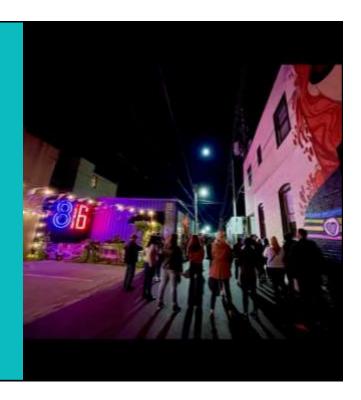








Downtown is **Open All Day**



NEW HOURS

MONDAY~ 9AM-7PM
TUESDAY~ 9AM-7PM
WEDNESDAY~ 9AM-7PM
THURSDAY~ 9AM-7PM
FRIDAY~ 9AM-7PM
SATURDAY~ 9AM-7PM
SUNDAY~ 9AM-7PM



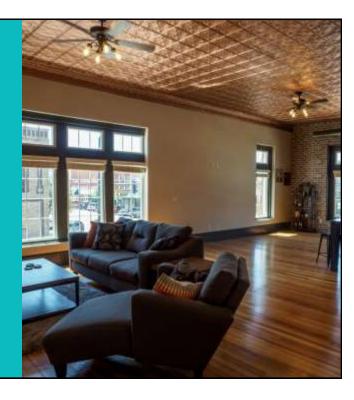








People Live Downtown







DISCUSSION

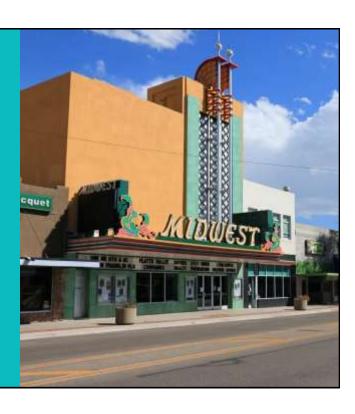


WHAT ARE SOME OF YOUR DOWNTOWN / NEIGHBORHOOD DESTINATION BUSINESSES?



Social Attributes of a Successful District

Cultural Aspects









Public Spaces Teeming with People









Downtown is "The Place to Go"







DISCUSSION



WHAT ARE PLACEMAKING DESTINATIONS FROM YOUR COMMUNITY?



BREAK

LESSONS LEARNED

Heartland
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2024

Donnie Rogers Lee's Summit



Bringing it All Together – Civic Attributes



Get Acquainted with Partners

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- Government
- Owners
- Public
- Donors
- Volunteers

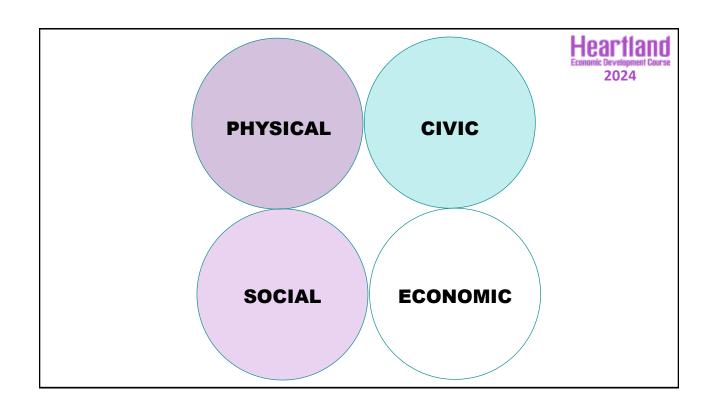


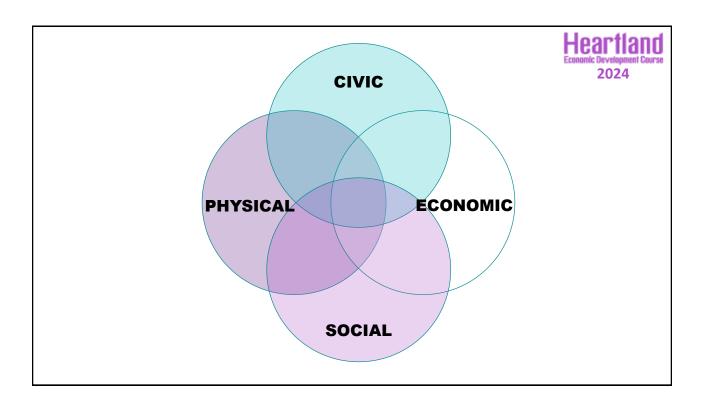
All Four Components Have Development Responsibilities

Heartland Economic Development Course 2024

- Physical develops spaces and places
- Economic develops entrepreneurs and businesses
- Social develops customers
- Civic develops partners and resources







Get Acquainted With Historic Architecture







Building Owner	\$8,400 in rents \$5,040 in property value
Local Government	\$100 in property tax \$5,000 in sales tax
State Government	\$15,000 in sales tax
Utility Companies	\$4,700 for utilities, telephone and internet.
Banks	\$39,500 in loan demand \$2,200 in bank fees and interest \$17,000 in deposits
Suppliers	\$1,300 in maintenance and repairs \$500 in printing and copying \$500 in supplies
Professional Services	\$2,700 in insurance premiums \$900 in legal and accounting fees \$500 in property management fees
Media	\$6,200 in advertising, marketing and PR expenditures
Workers	\$56,800 as employees of that business \$31,500 in business owner's compensation and profit \$24,100 workers elsewhere in the community
	Source: 2013 Main Street Iowa Program Impact



Annual Benefit to a Downtown Economy from An Upper Floor Unit Rented to a Couple Between \$500- and \$1,000 per month

Food at Home \$1,898 - \$3795 Food & Drink Out \$807 - \$1,613 Rent \$6,000 - \$12,000 Maintenance & Upkeep \$4,606 - \$9,213 Furniture & House Goods \$560 - \$1,121 Transportation Related \$1,909 - \$3,819 Health Related \$789 - \$1,577 Entertainment \$\$934 - \$1,868 Personal Services \$314 - \$629 Other Services \$977 - \$1,944

Source: 2013 Main Street Iowa Program Impact Study

Everyone Needs A Catalyst











Before

After

2 Bedroom Apt. \$800 per month

What worked Atkins pop. 1933



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What worked Casey pop. 401



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What tools can you use?

- Ordinances
 - Building Condition
 - Minimum Maintenance
 - Nuisance Property
 - Building Use
 - No 1st floor residential
 - Appropriate Zoning
 - Vacant Building Registration
 - Nuisance Abatement
 - Special Assessment
 - Municipal Infraction





Building Use

- Local Zoning
 - No first floor storefront residential
 - No first-floor storage
 - Vacant Building Registration



Vibrancy Amenities

 Populate public spaces with interactive installations to promote "downtown stickability."

- Cornhole
- Giant Jenga
- Giant Scrabble
- Miniature Golf
- Artistic Installations
- Moveable Tables & Chairs
- Parklets
- o Etc.





Top 10 Attributes of SUCCESSFUL Communities

- 10. Communities are selfreliant
- 9. Willingness to seek help from the outside
- 8. Strong presence of traditional institutions
- 7. Strong belief in and support for education
- 6. Deliberate transition of power to new leaders

- 5. Support local businesses
- 4. Creatively build new economic opportunities
- Perspiratory approach to community decision making
- 2. Invest in the future built to last
- Evidence of strong community pride and inclusive culture

2024

Negative people have a problem for every solution.



Resource Partners



- o Main Street America
- o Main Spotlight: The Importance of Place
- o Main Street Iowa Design Guidebook
- Project for Public Spaces
- Strongtowns
- AARP Livable Communities
- o International Downtown Association
- Smart Growth America
- Colorado Downtown Streets